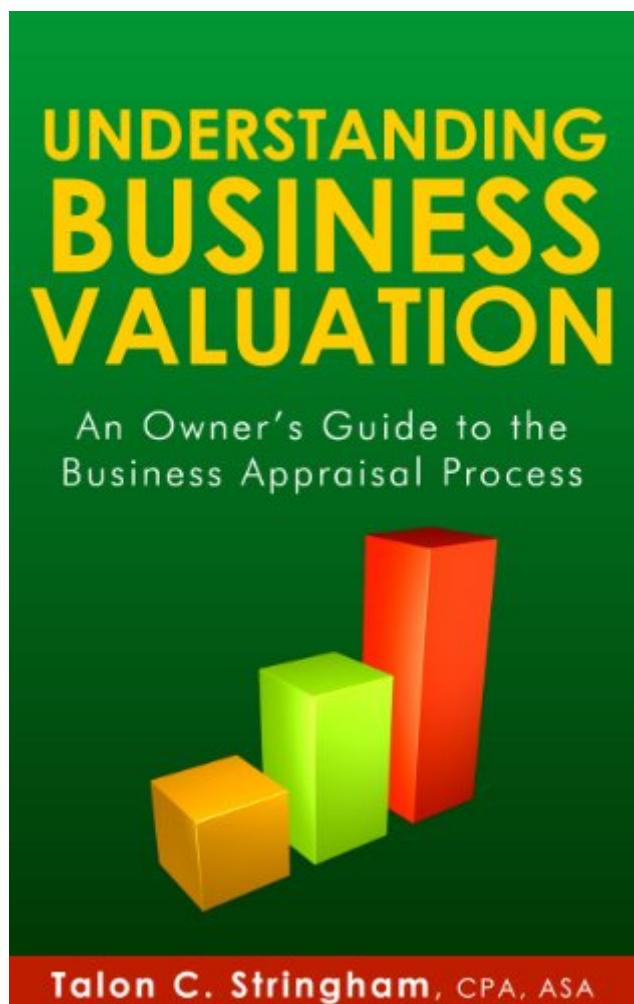


The book was found

# Understanding Business Valuation: An Owner's Guide To The Business Appraisal Process



## **Synopsis**

The process of having your business valued can be daunting for the small business owner. And it can be invasive, to say the least. A complete stranger asks for " and expects to get " documents that you as an owner don't even share with most employees, and with a level of depth that makes you wonder whether you ever even had that sort of document. And then, the appraiser wants to follow the request for documents with an interview in which that same stranger (and sometimes her assistant) asks questions that can seem more personal than those asked by your doctor. Then when you get the finished product, the words come across as complete mumbo-jumbo, a blur of jargon that leaves you feeling like you got taken for a ride; not to mention if you have a reason to want the value to be either high or low, it can never be high enough or low enough. The point of this book is to help you, as a small business owner, understand what the appraiser is trying to accomplish, why she does the things she does and why she asks for the information she asks for. This will help you communicate effectively with the appraiser so that she addresses issues and concerns that arise during the process.

## **Book Information**

File Size: 456 KB

Print Length: 47 pages

Publication Date: June 6, 2012

Sold by: Digital Services LLC

Language: English

ASIN: B0089HFRZE

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #830,147 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #168

in Books > Business & Money > Finance > Corporate Finance > Valuation #1068 in Kindle Store > Kindle eBooks > Business & Money > Entrepreneurship & Small Business > Starting a Business #1747 in Kindle Store > Kindle eBooks > Business & Money > Entrepreneurship & Small Business > Small Business

## **Customer Reviews**

It's a quick read, but not a cursory review. There's enough on-point practical instruction here to educate the average small business owner on the subject. Also great for an attorney unfamiliar with the world of business appraisers.

Easy to understand by the way the author has organized his explanations. A worthwhile purchase for the business owner or buyer.

A brief introduction to a topic that I knew very little about. I found it interesting and well organized.

[Download to continue reading...](#)

Understanding Business Valuation: An Owner's Guide to the Business Appraisal Process Nursing Research: Methods and Critical Appraisal for Evidence-Based Practice, 8e (Nursing Research: Methods, Critical Appraisal & Utilization) Business Valuation for Business Owners: Master a Valuation Report, Find the Perfect Business Appraiser and Save Your Company from the Looming Disasters That You Don't Yet Know About Measuring the Software Process: Statistical Process Control for Software Process Improvement A New Owner's Guide to Chinese Crested (New Owner's Guide to Series) Business Process Management Design Guide: Using IBM Business Process Manager Investment Banking: Valuation, Leveraged Buyouts, and Mergers and Acquisitions + Valuation Models Valuation Workbook: Step-by-Step Exercises and Tests to Help You Master Valuation Valuation Workbook: Step-by-Step Exercises and Tests to Help You Master Valuation + WS (Wiley Finance) The Baby Owner's Games and Activities Book (Owner's and Instruction Manual) Valuing a Business, 5th Edition: The Analysis and Appraisal of Closely Held Companies (McGraw-Hill Library of Investment and Finance) Understanding Business Valuation: A Practical Guide to Valuing Small to Medium Sized Businesses Discourse on Leadership: A Critical Appraisal Acupuncture: A Scientific Appraisal, 1e Evidence-Based Practice For Nurses: Appraisal and Application of Research (Schmidt, Evidence Based Practice for Nurses) Strategies of Containment: A Critical Appraisal of American National Security Policy during the Cold War Fundamentals of Real Estate Appraisal The Appraisal of Real Estate, 12th Edition The Appraisal of Real Estate, 14th Edition Real Estate Appraisal Principles and Procedures

[Dmca](#)